



**DTE Energy**<sup>®</sup>  
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# 2016 Agriculture Program and Incentives



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# Sean McCoy

## Outreach Account Manager



## Agenda

- Program Overview
- Special Offers
- 2016 Agriculture Program
- Designated Trade Allies



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# Program Overview



## The impact of saving energy

- Our customers have realized savings of:
  - **13 million Mcf** in natural gas.
  - **5,000 GWh** in electricity.
  - **\$400 million in total energy costs.**

**These energy savings translate into 4 million tons of CO<sub>2</sub> not being pumped into the atmosphere.**

*\*Household data based on estimates from the U.S. Energy Information Administration.*

*\*CO<sub>2</sub> calculations based on U.S. Environmental Protection Agency guidelines.*

## For a customer to receive incentives

- Qualified measures must be installed at facilities served by DTE Energy.
- Projects must involve a **capital investment** that results in an improvement in energy efficiency of a system or building.
- The equipment installed must be new and meet the specifications spelled out in the Catalog.
- For each site, there must be at least one meter that is on an eligible rate schedule.
- You must be in good standing with DTE Energy. The Agriculture Program is designed so residential rate code customers may apply.

## These do not qualify for an incentive

- Customers who self-direct (and have opted out of the program)
- Load shifting/demand limiting projects.
- Renewable energy projects.
- Power quality improvements.
- Fuel switching projects.
- On-site electricity generation.
- Changes in operational and/or maintenance practices or simple control modifications that do **NOT** involve capital costs.



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# Special Offers





## Financing from Michigan Saves

- **0% financing** on up to **\$50,000** for up to **36 months**
- **2.99% financing** on up to **\$150,000** for up to **60 months**
- **1.99% financing** on up to **\$150,000** for up to **60 months** for municipalities and K-12 schools

**ENERGY EFFICIENCY PROGRAM FOR BUSINESS** **DTE Energy**  
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**FACT SHEET** **2016 Michigan Saves Offer**

**Get 0% financing on your next project when you apply for DTE Energy incentives**

DTE Energy — in partnership with **Michigan Saves** — is offering 0% financing on up to \$50,000 for an energy efficiency project that receives prescriptive measure incentives through its **Energy Efficiency Program for Business**.

Simply indicate below that you've applied for financing through **Michigan Saves** and attach this form to your incentives Application.

To qualify for financing through **Michigan Saves**, you must use a **Michigan Saves**-authorized contractor. To find one, visit [michigansaves.org](http://michigansaves.org).

**How to apply**

1. Is your project pre-approved for financing through **Michigan Saves**?
  - YES:** Then complete this worksheet and include it with your Reservation Application for incentives through DTE's Energy Efficiency Program for Business.
  - NO:** Then contact **Michigan Saves**, find an authorized **Michigan Saves** contractor and get pre-approved for financing.
2. Download the latest version of our Application and submit it as your Reservation Application.
3. Once **Michigan Saves** approves financing and you have a Reservation Letter from DTE, you have 90 days — or until Nov. 30, 2016, whichever is first — to complete the project.
4. DTE pays the incentive after the Final Application has been submitted within 60 days of completion of the project.

**Important Notes**

- \* If the project listed on your Application to **Michigan Saves** involves applying for incentives from another utility in addition to applying for incentives from DTE Energy, you **must** indicate that below.
- \* The \$50,000 financing limit applies to the entire project; it will not double if you receive incentives from two utilities.

Yes, my project involves applying for incentives with another utility named below. By signing my name at the bottom of this form, I hereby authorize DTE Energy and/or its designees to discuss with the other utility both of my applications. I understand that my account information will not be exchanged.

Other utility's name: \_\_\_\_\_

Total incentives requested from the other utility: \$ \_\_\_\_\_

**Customer Information**

Name of Customer's Business \_\_\_\_\_ Michigan Saves Financing Application Date \_\_\_\_\_

Name of Business \_\_\_\_\_ Contact Person \_\_\_\_\_ \$ \_\_\_\_\_ Michigan Saves Financing Amount

Contact Phone No. \_\_\_\_\_ Contact Email \_\_\_\_\_

Installation Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Account Holder's Signature \_\_\_\_\_ Date \_\_\_\_\_

**NOTE:** The information above **must** match the information on the Reservation Application in order to be processed. Only prescriptive measures qualify for this offer. Attach this document to your Reservation Application in order to qualify for the 0% financing offered through Michigan Saves.

Effective: 10/1/2015

**Who is Michigan Saves?**  
Michigan Saves is a non-profit organization dedicated to making energy improvements easier for all Michigan energy consumers by offering affordable financing and other incentives available through grants and partnerships with private sector lenders.

**Why Michigan Saves?**  
**Easy:** Time is money in a small business. That's why we have someone to walk you through the process so you spend less energy on a hassle-free credit approval and more energy on your business.  
**Affordable:** We understand the margins on your business are never as big as they need to be. That's why we work hard to make sure the return on your energy investment begins to pay off as fast as possible. In some cases, the return on your investment can be as soon as one year.  
**Smart:** Replacing old, expensive equipment is an investment in your business that will lower operating costs and utility bills.

**To get started, find a Michigan Saves-authorized contractor at [michigansaves.org](http://michigansaves.org)**

This Worksheet can be downloaded at: [dtetradeally.com](http://dtetradeally.com)



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# 2016 Agriculture Program



## Agriculture Program

- A special package of measures and incentives designed for Michigan's agricultural and dairy farmers and commercial greenhouse owners — including those on both residential and commercial rate codes.
- Incentives are available for upgrades in areas of: irrigation systems, refrigeration, lighting, dairy equipment, grain dryers, greenhouse equipment and fans and pumps.
- Conditions apply.

The Fact Sheet and Application can be downloaded at:

[dtetradeally.com](http://dtetradeally.com)

**ENERGY EFFICIENCY PROGRAM FOR BUSINESS**

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**FACT SHEET** **2016 Agriculture Incentive Program**

Michigan's farms are the backbone of one of the most important sectors of our state's economy – and DTE Energy is reaching out to Michigan farmers to help them save energy and money in their operations.


Through its Energy Efficiency Program for Business, DTE has put together energy efficiency measures that are among the most common found on Michigan agricultural and dairy farms and in commercial greenhouses.

The Agriculture program is part of the DTE Energy Efficiency Program for Business, but is designed so that residential rate code customers also can apply.

Using a special Application, Michigan farmers can apply for cash incentives that will help pay for equipment upgrades in areas of irrigation systems, refrigeration, dairy equipment, grain dryers, lighting, greenhouse equipment and fans and pumps. *(For a complete list, see the reverse side.)*


We've made the application process as easy as possible for those who get up early and stay up late feeding our nation.

The Application provides detailed descriptions of each energy-saving measure and worksheets that will automatically calculate the incentives farmers can receive for installing those measures.



To get started, contact our office today by calling 866.796.0512 (press Option 3 and ask about our Agriculture program) or email us at [saveenergy@dtenergy.com](mailto:saveenergy@dtenergy.com).

We can walk you through the Application process, explain the specifications behind each measure and ensure that your farm is more energy efficient than ever!





## Agriculture Program

### New: Farm Energy Audit

- Incentives are available for an audit of a facility that operates primarily as an agricultural business.
- Audit must be a tier II energy audit as defined by the US Department of Agriculture.



The Fact Sheet and Application can be downloaded at:

[dtetradeally.com](http://dtetradeally.com)



## How does it work?

### A farmer:

1. Downloads the Application.
2. Reviews measures that apply to his/her operations.
3. Reviews measure specifications to ensure compliance with the program.
4. Submits a Reservation Application
  - If required\* — Strongly encouraged.
5. Awaits a letter to proceed.
6. Installs the measures.
7. Submits a Final Application.
8. Receives the incentive check.

*\*Required for lighting incentives*

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### 2016 Agriculture Incentives

Specifications and Application

Michigan's farms are the backbone of one of the most important sectors of our state's economy – and DTE Energy is reaching out to Michigan farmers and other agriculture customers to help them save energy and money in their operations.

Through its Energy Efficiency Program for Business, DTE has put together energy efficiency measures that are among the most common found on Michigan agricultural and dairy farms and in commercial greenhouses.

In this Application, Michigan farmers can apply for cash incentives that will help pay for equipment upgrades in areas of audits, irrigation systems, refrigeration, dairy equipment, grain dryers, greenhouse equipment and fans and pumps.

We've made the application process as easy as possible for those who get up early and stay up late feeding our nation.

Inside, you'll find detailed descriptions of each energy-saving measure and then worksheets that will automatically calculate the incentives you can receive for installing those measures.

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## Agriculture Application

The same Application can be used as both a **Reservation** and **Final** Application.

- Some measures require a **Reservation** prior to starting work.
  - See specifications for details.
- A **Final** Application is submitted once the work is completed.
  - It must be submitted within 60 days of project completion.
- *The Application is an interactive PDF.*

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### Application Checklist and Project Information

This form **MUST** be included with any Reservation and/or Final Application.

Submittal Date \_\_\_\_\_ Application Number (if known) \_\_\_\_\_  
Is this a revised Application?  yes  no

**Electronically submit, mail, fax or email completed forms and required documentation with itemized invoices to:**

**DTE Energy Efficiency Program For Business**  
**Email:** [savenow@dteenergy.com](mailto:savenow@dteenergy.com)  
**Fax:** 313.664.1950  
**Phone:** 866.796.0512  
**Web:** [dteenergy.com/savenow](http://dteenergy.com/savenow)  
**Mail:** PO. Box 11289  
Detroit MI 48211

<b>Reservation Application</b> <b>Fill out this side when reserving incentives</b>	<b>Final Application</b> <b>Fill out this side when project is completed</b>
<b>Required Information</b>	<b>Required Information</b>
<input type="checkbox"/> Customer Information ..... 4	<input type="checkbox"/> Customer Information ..... 4
<input type="checkbox"/> Contractor Information ..... 5	<input type="checkbox"/> Contractor Information ..... 5
<input type="checkbox"/> W9 Tax Information Form (customer) ..... 4	<input type="checkbox"/> W9 Tax Information (if different from customer) ..... 5
	<input type="checkbox"/> Third-party Authorization (if applicable) ..... 5
	<input type="checkbox"/> Signed Final Application Agreement ..... 6
	<input type="checkbox"/> Manufacturer's Specifications ..... 6
	<input type="checkbox"/> Itemized Invoices
<b>Incentives Worksheets</b>	<b>Incentives Worksheets</b>
<input type="checkbox"/> Worksheets ..... 12	<input type="checkbox"/> Worksheets ..... 12
Farm Energy Audit	Farm Energy Audit
Irrigation Equipment	Irrigation Equipment
Dairy Equipment	Dairy Equipment
Dairy Refrigeration Tune-up	Dairy Refrigeration Tune-up
<input type="checkbox"/> Worksheets Tune-up ..... 13	<input type="checkbox"/> Worksheets ..... 13
Fans	Fans
VFDs for Fans and Pumps	VFDs for Fans and Pumps
Grain Dryers	Grain Dryers
Greenhouses	Greenhouses
<input type="checkbox"/> Custom Lighting Worksheet ..... 14	<input type="checkbox"/> Custom Lighting Worksheet ..... 14
Reservation Application Date _____	Final Application Date _____
Expected Completion Date** _____	Actual Completion Date*** _____
<small>** Project funds will only be reserved to the date specified on the Reservation Letter or Nov. 30, 2016, whichever comes first.</small>	<small>*** Application must be submitted within 60 days of completion date or by Nov. 30, 2016, whichever comes first.</small>

This interactive Application will automatically calculate all incentive totals on each worksheet – which you can then submit electronically to our office. You also can download this Application, print it out and complete it manually. You then can either mail or fax it to our office.  
**You must complete all applicable pages before sending or submitting this Application to our office.**

[Go To Page 15 For Submission Instructions](#)

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## Agriculture Measures

There are eight areas of measures being offered:

1. Farm Energy Audit
2. Irrigation Systems
3. Dairy Equipment
4. Fans
5. VFDs for Fans and Pumps
6. Grain Dryers
7. Greenhouses
8. Lighting

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### Specifications

#### Farm Energy Audit

Description	Unit
E Farm Energy Audit	Farm

**Farm Energy Audit (Reservation required)**

- Incentives are available for an audit of a facility that operates primarily as an agricultural business.
- Audit must be a tier II energy audit as defined by the US Department of Agriculture.
- Incentive is per farm.

#### Irrigation Equipment

Description	Unit
E VFD on Irrigation Systems Operating ≥ 500 hrs/year.	HP
E Sprinkler to Drip Irrigation	Acres
E Low-Pressure Sprinkler Nozzle	Nozzle
E Low-Energy Livestock Waterer	Unit

**Variable Frequency Drives on Irrigation Systems (Reservation required)**

- Incentives are available for the installation of variable frequency drives on existing agricultural irrigation systems.
- Redundant or back-up pumps do not qualify.
- The new pumps must operate a minimum of 500 hours per year to qualify.
- Qualifying existing irrigations systems must either include:
  - several center pivots served by one well, or
  - have a corner arm center pivot where the water flow rate increases when the corner arms swing out towards the corners of the fields.
- Other proposed VFD irrigation systems applications will be reviewed on a case-by-case basis.
- This incentive cannot be combined with the Sprinkler Drip Irrigation incentive or Low Pressure Sprinkler nozzles incentive.
- Incentive is per HP.

**Sprinkler to Drip Irrigation Systems (Reservation required)**

- Incentives are available for the conversion of an existing high-pressure, impact-type sprinkler irrigation system (50-psi or greater at the sprinkler head) to a low-pressure sprinkler micro-system (35-psi or less at the sprinkler head).
- The existing sprinklers must be removed.
- Drip tape systems are not applicable.
- The incentive application must include an assessor's parcel map or other documentation to verify acreage.
- Incentive is per acre served by the system.

**Low Pressure Sprinkler Nozzles (Reservation required)**

- Incentives are available for the conversion of an existing one-to-one high-pressure (50 psi or greater at the sprinkler head) sprinkler system nozzle to a low-pressure sprinkler nozzle (35-psi or less at the sprinkler head).
- Both permanent (solid set) and portable (hand-move) sprinkler system nozzles are eligible for incentives.
- Incentive is per nozzle.

**Low Energy Livestock Waterer**

- Incentives are available for the replacement of an existing waterer with heating elements with new low-energy equipment.
- The new waterer must have a minimum of 2-inches of insulation and maximum combined heating element wattage of 250 watts.
- The new waterer must serve same herd size as waterer being replaced and contain no heating elements.
- Incentive is per unit

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## Agriculture Lighting

- A Reservation Application is required.
- Must result in a permanent reduction in kWh usage due to increased system efficiency.
- Must be part of an agricultural process.
- Is not allowed for personal or residential use.
- Must have a minimum of 2,000 hours of annual operation.

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**2016 Agriculture Incentives**

**Custom Lighting Specifications and Worksheet (Reservation Required)**  
**Reservation Applications must be submitted for all lighting projects while the existing equipment is still in operation so that existing conditions (base case) can be verified. All Final Applications MUST include manufacturers' equipment specification sheets**

- Reservation Applications must be submitted for all lighting projects while the existing equipment is still in operation so that existing conditions (base case) can be verified.
- All Final Applications MUST include manufacturers' equipment specification sheets
- Lighting projects must involve a lighting improvement that results in a permanent reduction in electrical (kWh) energy usage due to an increase in system efficiency.
- Projects that result in reduced energy consumption without an improvement in system efficiency are not eligible for a custom incentive.
- Lighting must be used as part of the agriculture process; this measure is not allowed for personal/residential use.
- Lighting hours must have a minimum of 2,000 annual hours of operation to apply for this measure.
- Incentive is per kWh saved.

**Requirements for Lighting Project Savings Calculation:**

- The annual electricity savings must be calculated for lighting projects using industry accepted engineering algorithms or simulation models. The applicant must estimate the annual electricity usage of both the existing and proposed equipment based on the current operation of the facility.
- If the existing equipment is at the end of its useful life, the applicant must substitute equipment that would meet the applicable federal and local energy codes when calculating the annual energy savings.
- The applicant must be able to clearly describe the method used to calculate the savings. The applicant must provide all assumptions used in the calculations and justify or cite a precedent for the assumptions.
- Acceptable methods of determining lighting project energy savings include detailed calculations, equipment or subsystem metering and/or a building energy model. DTE Energy will review the Application and is solely responsible for the final determination of the annual energy savings to be used in calculating the incentive amount.
- DTE Energy may need to conduct inspections both before and after the retrofit projects to verify equipment and operation conditions. DTE Energy also reserves the right to require specific measurement and verification activities, including monitoring, both before and after the retrofit, and to base the incentive payment on the results of these activities.

Brief Description of Pre- and Post-Fixtures	Annual Hours of Operation (A)	Pre-Upgrade # of Fixtures (B)	Pre-Upgrade kW/Fixture (C)	Post-Upgrade # of Fixtures (D)	Post-Upgrade kW/Fixture (E)	Total kWh Reduced A x (B x C) - (D x E) = (F)	Incentive \$/kWh (G)	Total Incentive (F x G)
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
E							\$0.07	
<b>Lighting Total Incentives</b>								

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## Final Agreement

Once the project is completed, submit your Final Application:\*

1. Confirm the incentive values carried in from the worksheets to the summary (**D**).
2. The **Customer** signs the Final Application Agreement (**E**).
3. Go to Page 13 and “submit.”

***The Final Application must be submitted within 60 days of project completion***

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### Final Application Agreement

The energy optimization measures listed within are being/have been installed in a qualifying time frame, at a qualifying facility and are not for resale. Additional Program terms and conditions can be found in the Policy and Procedures Manual available at [dteenergy.com/savenow](http://dteenergy.com/savenow).  
I understand that in the event this Application received a reservation, that reservation is not a guarantee of payment. Incentive payment will be based upon the Final Application meeting the Program terms and conditions, and the availability of funds.

Selected terms and conditions include:

1. Final Applications and all required documentation must be received within 60 days of project completion or by Nov. 30, 2016, whichever comes first. Incomplete Applications, missing documents or Applications submitted after that date will result in the project being cancelled.
2. The Program has a limited budget. Applications will be processed until allocated funds are reserved or spent.
3. All equipment must be purchased and installed prior to submitting the Final Application.
4. Applicant agrees to inspection and measurement activities by DTE Energy or its representative of both project payment and equipment installation for up to five years from the date of equipment installation.
5. Incentives may be taxable and the Applicant is solely responsible for the payment of any resulting taxes. Incentives will be reported to the IRS, unless the Applicant is exempt.
6. The Applicant may be required to refund some or all of the incentives if the measures do not remain (or were not) installed for a period of five (5) years or the end of the product life, whichever is less.
7. Materials removed, including lamps and PCB ballasts, must be permanently taken out of service and disposed of in accordance with federal and state laws or regulation and local codes and ordinances. The Applicant is responsible for being aware of any applicable codes or ordinances. Information about hazardous waste disposal can be found at [www.epa.gov/wastes](http://www.epa.gov/wastes).
8. DTE Energy has no obligations regarding and does not endorse or guarantee any claims, promises, work or equipment made, performed or furnished by any contractors or equipment vendors that sell or install any energy efficiency measures.
9. Payment of incentives under the Program and/or evaluation of Applications for incentives shall not deem DTE Energy or any of its affiliates, employees or agents ("DTE Energy Parties") to be responsible for any work completed in connection herewith. Applicant fully releases DTE Energy Parties from any and all claims it may have against DTE Energy Parties in connection with this Application, the incentives or the work performed in connection with them. In addition, Applicant agrees to defend, indemnify and hold DTE Energy Parties harmless from and against any and all claims, losses, demands or lawsuits by any third parties arising in connection with this Application, the payment or nonpayment of incentives or any work performed in connection with them.
10. DTE Energy reserves the right to associate with your business and participation in the incentive Program for promotion and advertising purposes. See the Policies and Procedures Manual for more on promotional co-branding.
11. Applicant acknowledges that Federal Energy Regulatory Commission (FERC) Order issued on June 1, 2012, at Docket No. ER11-4081-000 ("FERC Order") approves of the inclusion of energy efficiency resources as planning resources in a utility's resource adequacy plan (all italicized terms as defined in the FERC Order). Accordingly, Applicant and DTE Energy agree that all such rights afforded with respect to energy efficiency resources, including but not limited to the right to identify them as a planning resource so as to include them in a resource adequacy plan, shall inure exclusively and fully to DTE Energy. Applicant agrees that it will not claim ownership in such energy efficiency resources for purposes of identifying them as a planning resource in accord with the FERC Order or include them in a resource adequacy plan.

I have read and understand the measure specifications and Program Guidelines set forth in the Application and the Program Policy and Procedures Manual and agree to abide by those requirements. Furthermore, I concur that I must meet all eligibility criteria in order to be paid under this Program and not receive incentives from any other utility for the same project.

I certify that the information on this Application is true and accurate. I acknowledge and understand that it is necessary for DTE Energy to store, use and share the information contained in this Application, as well as information collected in connection with this project, including but not limited to my business name, address, account number and energy consumption data ("Customer Data") for various purposes.

Therefore, I hereby authorize DTE Energy to collect, store and use the Customer Data for internal purposes and to present me with other energy saving opportunities. I further authorize DTE Energy to share the Customer Data with third party vendors/contractors who are doing work on DTE Energy's behalf.

Final Agreement Information and Account Holder Signature	Measure Category	Incentive Amount
DTE Project Number _____	Farm Energy Audit	
Total Project Cost _____	Irrigation Equipment	<b>D</b>
Actual Completion Date _____	Dairy Equipment	
DTE Account Holder Name (print) _____	Dairy Refrigeration Tune-up	
DTE Account Holder Title _____	Farms	
DTE Account Holder Signature _____	VFDs for Fans and Pumps	
Date _____	Grain Dryers	
	Greenhouses	
	Lighting	
	<b>Total Incentives Requested</b>	

NOTE: The above figures will self-populate in the electronic version.

For a Final Application, sign and submit only after all equipment has been installed. A customer signature is required for payment. Signed Applications received by fax or email will be treated the same as original Applications received by mail. See Page 15 for submission instructions.

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# Agriculture Project Examples



## Prescriptive Gas Example

### Greenhouse

#### Measures Installed:

- Heat Curtain
- Environmental Controls
- Infrared Film

•Total project cost.....	\$107,080
•Total rebate.....	\$40,684
•Project cost after rebate.....	\$66,316
•Total Mcf saved/year.....	10,600
•Simple payback.....	<b>2.5 years</b>



## Custom Lighting Example

### Retail Feed Company

#### Measures Installed:

- LED A-Lamps
  - Total project cost..... \$8,400
  - Total rebate..... \$6,284.74
  - Project cost after rebate..... \$2,115.26
  - Total kWh saved/year..... 89,782
  - Simple payback..... **1.2 years**



## Custom Lighting Example

### Poultry Farm

#### Measures Installed:

- CFL to LED

• Total project cost.....	\$1,500
• Total rebate.....	\$518
• Project cost after rebate.....	\$982
• Total kWh saved/year.....	7,406
• Simple payback.....	<b>2.5 years</b>



## Prescriptive Gas Example

### Greenhouse

#### Measures Installed:

- Heat Curtain

- Total project cost..... \$5,000
- Total rebate..... \$2,000
- Project cost after rebate..... \$3,000
- Total Mcf saved/year..... 323
- Simple payback..... **3.9 years**



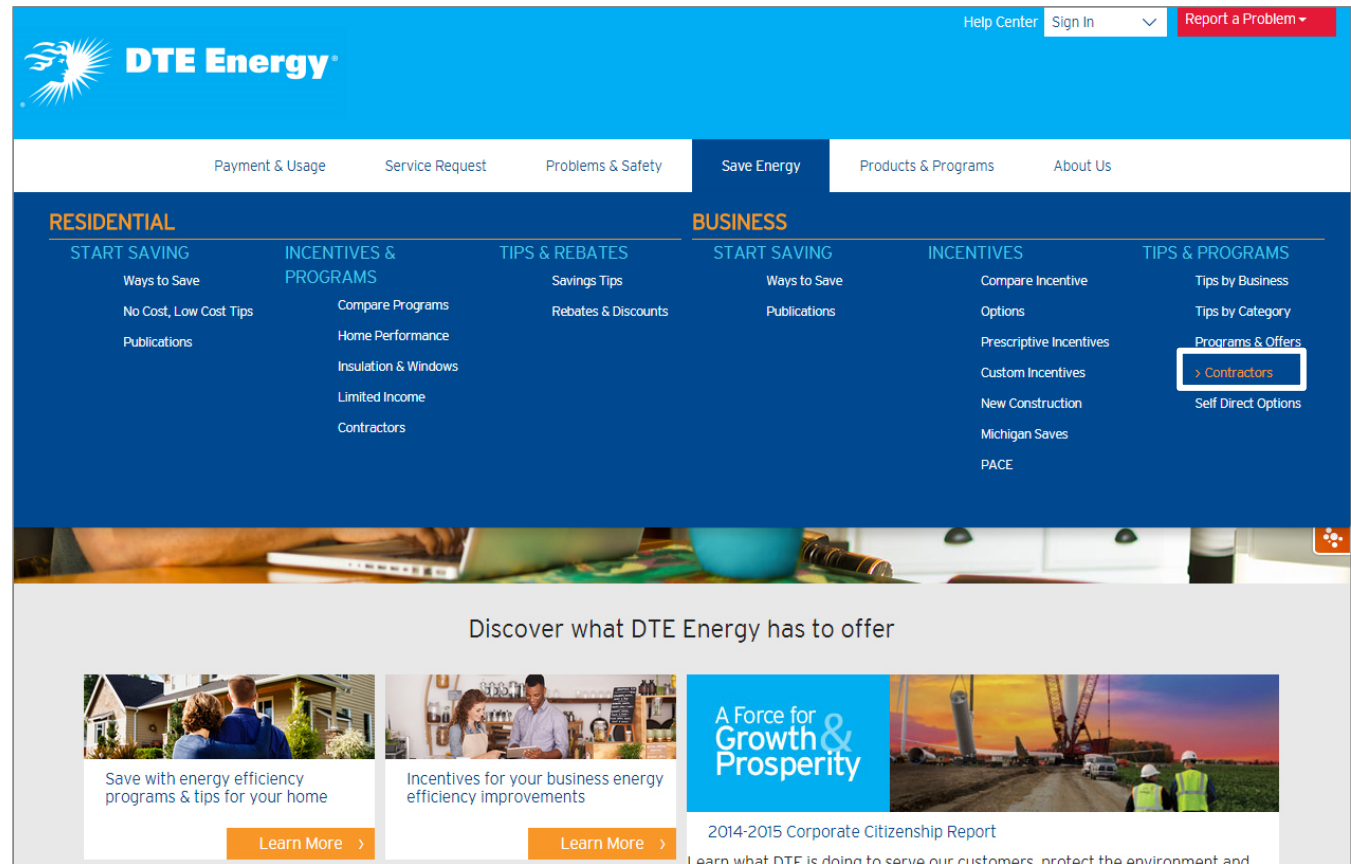
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# Designated Trade Allies



## How Customers find a Designated Trade Ally

- Type [dteenergy.com](http://dteenergy.com) into your browser
- Hover over the **Save Energy** tab along the top of the page
- Click on **Contractors** in the drop down box



The screenshot shows the DTE Energy website interface. At the top, there is a blue header with the DTE Energy logo and navigation links: Help Center, Sign In, and Report a Problem. Below the header is a white navigation bar with tabs: Payment & Usage, Service Request, Problems & Safety, Save Energy (selected), Products & Programs, and About Us. The main content area is divided into Residential and Business sections. The Business section is further divided into Start Saving, Incentives, and Tips & Programs. The 'Contractors' link is highlighted in a red box under the 'TIPS & PROGRAMS' sub-section.

Discover what DTE Energy has to offer

- Save with energy efficiency programs & tips for your home [Learn More](#)
- Incentives for your business energy efficiency improvements [Learn More](#)
- A Force for Growth & Prosperity**
- 2014-2015 Corporate Citizenship Report [Learn what DTE is doing to serve our customers, protect the environment and](#)



[dtetradeally.com](http://dtetradeally.com)

- **Home:**
  - Announcements
  - Up-to-date funding gauges
  - Trade Ally Portal
- **Events**
- **Marketing Materials**
- **Videos**

**Energy Efficiency Program for Business** 

**Home** **Events/Registration** **Marketing Materials** **Videos**

**Applications and Worksheets**

- Click here for access to 2015 documents
- 2016 Online Application
- 2016 Program Catalog
- 2016 Program Application
- 2016 Program P&P
- 2016 New Construction Application
- 2016 Agriculture Application
- 2016 Building Operator Certification worksheet
- 2016 Boiler Furnace Tune-Up Addendum
- 2016 Multiple 3rd-Party Payment addendum
- 2016 Baseline Wattage addendum
- 2016 Project Invoice Summary
- 2016 Lighting Schedule

**2016 Michigan Saves Offer**  
DTE Energy – in partnership with Michigan Saves – looks forward to expanding our special financing offers to commercial electric and natural gas customers for prescriptive and custom projects for 2016. Qualifying energy efficiency projects may now be eligible for: 0% financing on up to \$50,000 for up to 36 months- 2.99% financing on up to \$150,000 for up to 60 months- 1.99% financing on up to \$150,000 for up to 60 months for municipalities and K–12 schools. [Click here](#) to download the Michigan Saves Fact Sheet.

**Program Update**  
Effective Nov. 1, 2015, the 2016 Program Year [Measures and Specifications Catalog](#) and [Application](#) are now available. Please note that you may continue to apply for 2015 funds if you will be completing your project before Nov. 30, 2015. For projects that are not complete in the 2015 program year, you may now apply to reserve your funds, and submit your final applications after Jan. 1, 2016. For a list of all changes to the 2016 program please [click here](#).

**Michigan farmers have their own Application**  
DTE Energy continues to offer incentives on energy efficiency measures designed to meet the needs of the farming, dairy and greenhouse communities. These incentives are available only to commercial rate and residential rate customers whose primary source of income is from agricultural operations and activities. For details on who qualifies and how to apply, click on the Application at left and turn to Page 2.

**Trade Ally Portal**  
To receive your login and password, call or email your Program Outreach contact.

**2016 Incentive Program Status**  
Available funds paid as of January 4, 2016

Incentive Type	Paid	Reserved
Electric Incentives	4%	11%
Gas Incentives	3%	21%

To ensure you're viewing the latest funding levels, please refresh your browser.

[Click HERE for DTA Training](#)

Troubleshooting tips for downloading/using our forms



## In Summary

- Program Overview
- Special Offers
- 2016 Agriculture Program
- Designated Trade Allies



**DTE Energy**<sup>®</sup>  
Know Your Own Power<sup>®</sup>

# Questions?



## If you have questions, please contact our office

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Phone: **866.796.0512** (press option 3)

Fax: **313.664.1950**

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Website: [dtetradeally.com](http://dtetradeally.com)



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